

# Ethan B. Rosen

475 Hazel Ave. Glencoe, IL 60022 • 312.502.3915 • ethanrosen2023@u.northwestern.edu • linkedin.com/in/ethanrosen

## EDUCATION

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### Kellogg School of Management – Northwestern University

Chicago, IL

Master of Science in Management Studies

Beginning September 2022

- Incoming MS in Management Studies Candidate at Northwestern University's Kellogg School of Management
- Expected coursework in Corporate Finance, Strategic Communication, Negotiation Fundamentals, and Global Management

### Northwestern University

Evanston, IL

Bachelor of Science in Learning and Organizational Change, Minor in Business Institutions

Anticipated June 2022

- GPA: 3.86/4.00
- Course Highlights: Corporate Finance, Accounting, Strategic Management, Microeconomics, Statistics, Entrepreneurship
- Completed Fall 2021 semester abroad in Madrid, Spain through IES Abroad Madrid and Universidad Carlos III de Madrid

## RELEVANT EXPERIENCE

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### Greenhill & Co.

New York City, NY

*Incoming Investment Banking Summer Analyst*

Beginning June 2022

- Incoming investment banking summer analyst in Greenhill's M&A group for a 10-week summer internship

### Akoya Capital

Chicago, IL

*Private Equity Summer Intern*

June 2021 – August 2021

- Liaised between analyst and fellow interns by delegating financial analysis responsibilities, Salesforce data entry, and deal pipeline overviews for the investment team's weekly check-in
- Contributed to creation of discussion materials on a lead generation software company; emphasis on detailing the company and industry overviews, strategic rationale, and investment merits in a concise pitch deck for potential strategic partners
- Spearheaded industry research into the firm's target verticals of injection molding, plastic manufacturing, and home services by creating a model template and utilizing IBISWorld, Statista, and CapIQ

*Private Equity Winter Intern*

January 2021 – March 2021

- Assisted investment team in creating company profiles, analyzing market characteristics, and building organic growth plans for companies in the consumer foods, healthcare technology, and home services industries
- Developed a value creation plan for a target in the medical education/affairs vertical by conducting desktop research along with incorporating management guidance, resulted in the decision to submit a LOI for an investment opportunity

### Samlyn Capital

New York City, NY

*Hedge Fund Summer Intern*

June 2020 – July 2020

- Prepared company-specific investment reports and assisted in modeling sales growth for an Auto Body retail company; referenced historical values for same store sales and miles driven metrics to forecast revenues for new retail shops
- Examined retail and industrial sector outlooks using Bloomberg and SEC filings; developed a thesis and concise write-up on a specific fast-casual dining vertical to supplement the firm's qualitative research

## LEADERSHIP EXPERIENCE

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### Northwestern Capital Management (NCM)

Evanston, IL

*Technology Sector Leader*

October 2020 – June 2021

- Led a group of five students in completing investment research, analyzing financial statements, and conducting valuation analyses to develop a long investment thesis for Peloton Interactive Inc and short thesis for DraftKings Inc

### Easy Hoops (EasyHoops.net)

Glencoe, IL

*Founder & Chairman*

September 2017 – Present

- Founded a 501(c)(3) non-profit organization which works with neurodiverse individuals ages 5-30 to foster life and social skills through individualized basketball training and mentorship
- Supervise 60 volunteer coaches ages 13 – 18, quarterly income statement, client network of 20+ families, as well as arrange recurring clinics with non-profits Aspiritech and Our Place of New Trier
- Featured in *The Glencoe Anchor* as the focus of November 2018's youth impact issue and published iBook: "Easy Hoops: How to Make a Difference," detailing the organization's coaching philosophy and goals of empowerment

## ADDITIONAL SKILLS & INTERESTS

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**Skills:** Excel, PowerPoint, Word, valuation (discounted cash flow and comparable company analyses), Salesforce

**Language:** Spanish (advanced proficiency); Spanish immersion curriculum in Salamanca (July 2018) and Madrid (Fall 2021)

**Extracurriculars:** Scholars of Finance, Investment Banking Club, Leukemia Lymphoma Society, SCOPE, Autism Speaks

**Interests:** Frank Ocean, Star Wars, hip-hop music, concerts, Silicon Valley – TV Show, NBA basketball, baking cookies